

AFRICAN FINE COFFEES ASSOCIATION
ANNUAL REPORT
2013



Vision

Sustainable Businesses for Happy Coffee People.

Mission

To grow the Africa Coffee Industry for the Benefit of all.

5 Year Goal

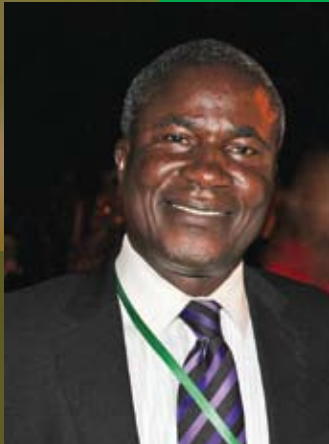
Sustainable Resurgence of the African Coffee Industry

Strategic Objectives

- 1.** Capacity development and building through training.
- 2.** Creating market linkages and growth of business relations.
- 3.** Strengthening of chapters for implementation of country programs.
- 4.** Brand building, advocacy and representation.
- 5.** Development of the secretariat as an institution.

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THE CHAIRMAN'S STATEMENT

I welcome all our AFCA members and other coffee friends to this historical moment where we shall be bidding farewell to our current AFCA board that has served for the last 3 years.

When the board took over in Tanzania in 2011 the association was in a dire financial position. The Board immediately put in place measures to turn around the AFCA brand and financial position. This strategy has now been fulfilled with your association now with cash reserves of up to USD \$ 1,000,000 and stronger AFCA brand.

AFCA has now put in place a new strategy that will guide the Organization through the next 5 years. The strategy will target to develop capacity through trainings, create market linkages, build the AFCA brand and strengthen chapters, all the while seeking to develop the secretariat into a professional institution. The association now also recognized that it must work through partners if it is deliver the next level of growth and meet the high expectation from members.

To achieve this AFCA must establish and its local chapters as a focal point for growth, if it is to achieve the desired level of impact and benefit to members. We recognize the support offered from key strategic partners such as CFC, JETRO, USAID, EU and ICO that have constantly funded our projects. We have also sought to deepen our ties with other organizations and have signed memorandums of understanding with SCAE, SCAJ and SCAA. Through these understandings AFCA hope to increase training arrangements, field visits and opportunities and access to membership databases facilitating increased trade and information flow.

Conclusion

My sincere hope is that this growth trajectory will be key in allowing AFCA to contribute significantly to the Sustainable Resurgence of the African Coffee Industry.

In order for Africa to do this it must double its productivity within the next 3 years. Productivity and high quality will assist our farmers mitigate the price shocks on the global markets.

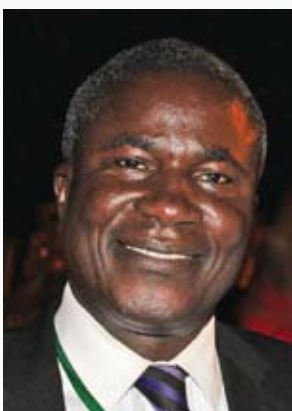
Finally I would like to thank all our members and stakeholders that have stood by us shoulder to shoulder for the last three years.

Harrison Kalua

Chairman Board of Directors
African Fine Coffees Association



Board Members



Name:
Harrison B. Kalua
Position:
Chairman
Country:
Malawi



Name:
Abdullah Bagersh
Position:
Vice Chairman
Country:
Ethiopia



Name:
Adolph Kumburuh
Position:
Director
Country:
Tanzania



Name:
Robert Waggwa Nsibirwa
Position:
Treasurer
Country:
Uganda



Name:
Kambale K. Kamungele
Position:
Director
Country:
DRC



Name:
Samuel N. Kamau
Position:
Secretary
Country:
Uganda



Name:
Francois Nkurunziza
Position:
Director
Country:
Burundi



Name:
Joseph Taguma
Position:
Director
Country:
Zambia



Name:
Lionel H. E. de Roland
Position:
Ex Official
Country:
South Africa



Name:
John Rebero
Position:
Director
Country:
Rwanda



Name:
Etienne Delbar
Position:
Ex Official
Country:
Kenya



Name:
Sarah Alison Schach
Position:
Director
Country:
South Africa

A Word from the Executive Director



I would like to begin by thanking and appreciating all our members for making it to the AGM, continuously supporting AFCA and allowing it to have strong financial growth.

The secretariat grew its conference income from US \$865,103 to US \$1,039,834. The secretariat was also able to significantly keep its administrative costs down from US \$537,571 to US\$ 451,276 allowing AFCA to record a surplus of US\$ 356,740 before tax.

However, the surplus for is lower, mainly due to the slowdown in the CFC project funding as it is now coming into maturity. The project shall close in 2014. However it is critical to note that in spite of this, AFCA still increased its commitment to its programs to US\$ 896,409 from US\$ 736,267. The total assets held by AFCA grew from US\$ 1,038,991 to US\$ 1,313,145 while the current asset balance grew from US\$ 1,286,393 to US\$ 1,010,105

AFCA programs continued to be implemented during the period in question. Our flagship program the Taste of harvest saw an increase in the number of samples submitted and also registered an improvement in quality scores, on coffee samples submitted. DRC Congo Coffees Samples were also submitted and cupped for first time. We were also able to perfect and mainstream the TOH portal scoring system thus enabling quick dissemination of the TOH scores to the wider international buyers.

AFCA also participated in the Specialty Coffee of America and Europe Conference during which its members benefited greatly from key business meetings and networking.

We also engaged in trainings with the CFC project, coffee cupping and Barista. Trainings will be a key growth area and benefit for members going forward. The conference in Uganda registered huge attendance numbers and growth in diversity of delegates. It has now become a must attend coffee event on the continent.

AFCA have also sought to improve the quality and content of the publications of our magazine which has received increased appreciation. The next phase will be to distribute it to our members in physical form as a benefit.

During this period AFCA held a strategic retreat to map out its direction till 2018 and increasingly aim towards providing key services to its membership. Africa's outlook for growth is positive and the secretariat will ensure that in meeting its 2014 – 2018 strategic objectives it will be able to leverage the growth of the African Coffee Industry.

I wish to thank most sincerely the AFCA Board of Director and staff for the tremendous support to AFCA in delivering the AFCA strategy and Annual work plans.

Samuel N. Kamau
Executive Director
African Fine Coffees Association

Financial Report

STATEMENT OF COMPREHENSIVE INCOME

	Note	2013 US\$	2012 Restated US\$
INCOME			
Grants	3	479,988	769,247
Program funds	4	41,597	11,448
Conference income	5	1,039,834	865,103
Membership fees	6	53,200	78,359
Other income	7	92,619	128,212
		<u>1,707,238</u>	<u>1,852,369</u>
EXPENSES			
Administrative costs			
Direct costs	8	(114,528)	(179,796)
Staff costs	9	(243,620)	(282,236)
Other administrative costs	10	(93,128)	(73,539)
		<u>(451,276)</u>	<u>(535,571)</u>
Programs/activity costs	11	<u>(896,409)</u>	<u>(736,267)</u>
Total expenses		<u>(1,347,685)</u>	<u>(1,271,838)</u>
Surplus before tax	12	359,553	580,531
Income tax expense	13(b)	(2,813)	-
Surplus for the year		356,740	580,531
Other comprehensive income, net of tax		-	-
Total comprehensive income for the year, net of tax		<u>356,740</u>	<u>580,531</u>

STATEMENT OF FINANCIAL POSITION

	Note	2013 US\$	2012 Restated US\$	2011 Restated US\$
ASSETS				
Non-current assets				
Property and equipment	14	16,943	28,886	39,848
Intangible asset - accounting software	15	9,809	-	-
		<u>26,752</u>	<u>28,886</u>	<u>39,848</u>
Current assets				
Held-to-maturity financial assets	16	815,554	511,252	-
Prepayments and other receivables	17	370,181	329,498	121,651
Cash and bank balances	18	100,658	169,355	221,206
		<u>1,286,393</u>	<u>1,010,105</u>	<u>342,857</u>
TOTAL ASSETS		<u>1,313,145</u>	<u>1,038,991</u>	<u>382,705</u>
RESERVES AND LIABILITIES				
Reserves				
Accumulated surplus/(deficit)		1,170,452	813,712	233,181
Current liabilities				
Staff gratuity	19	5,880	21,430	23,661
Deferred income	20	76,560	104,752	55,481
Accruals & other payables	21	60,253	99,097	70,382
		<u>142,693</u>	<u>225,279</u>	<u>149,524</u>
TOTAL RESERVES AND LIABILITIES		<u>1,313,145</u>	<u>1,038,991</u>	<u>382,705</u>



STATEMENT OF CASH FLOWS

	Note	2013 US\$	2012 US\$
OPERATING ACTIVITIES			
Surplus before tax		359,553	580,531
Adjustment for:			
Accrued interest on fixed deposits	16	(6,862)	(7,417)
Release of deferred income	20	(104,749)	(33,744)
Depreciation	14	16,971	21,859
Amortisation	15	<u>3,269</u>	<u>-</u>
		268,182	561,229
Working capital adjustments:			
Decrease/(increase) in prepayments & other receivables		(40,683)	(207,847)
Decrease in staff gratuity		(15,550)	(2,231)
(Decrease)/increase in trade other payables		<u>(38,844)</u>	<u>28,715</u>
		173,105	379,866
Income tax paid	13(b)	<u>(2,813)</u>	<u>-</u>
Net cash flows generated from operating activities		<u>170,292</u>	<u>379,866</u>
INVESTING ACTIVITIES			
Purchase of property and equipment	14	(5,028)	(10,897)
Purchase of intangible assets	15	(13,078)	-
Purchase of held-to-maturity financial assets	16	(1,621,502)	(503,835)
Proceeds from maturity of financial assets	16	<u>1,324,062</u>	<u>-</u>
Net cash flows used in investing activities		<u>(315,546)</u>	<u>(514,732)</u>
FINANCING ACTIVITIES			
Income deferred during the year	20	<u>76,557</u>	<u>83,015</u>
Net cash flows generated from financing activities		<u>76,557</u>	<u>83,015</u>
Net decrease in cash and cash equivalents		(68,697)	(51,851)
Cash and cash equivalents at 1 October		<u>169,355</u>	<u>221,206</u>
Cash and cash equivalents at 30 September	18	<u>100,658</u>	<u>169,355</u>
		2013	2012
		US\$	US\$

NOTES TO THE FINANCIAL STATEMENTS

3. GRANTS

Common Fund for Commodities (CFC)	479,988	769,247
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This grant was provided to AFCA for the project 'Building capacity in coffee certification and verification for specialty coffee farmers in Africa' for the period 1 October 2012 to 30 September 2013.

4. PROGRAM FUNDS

	2013 US\$	2012 US\$
4C Association	39,229	5,421
Japanese External Trade Organization (JETRO)	-	3,911
PRM World Bank training	<u>2,368</u>	<u>2,116</u>
	<u>41,597</u>	<u>11,448</u>



	2013	2012
	US\$	Restated US\$
5. CONFERENCE INCOME		
Conference registration	432,405	309,926
Exhibition booths	245,435	233,036
Sponsorship income	286,247	185,010
Commission on hotel booking	38,891	7,800
Coffee safari	18,012	27,300
Coffee cupping income	550	3,658
Barista income	1,200	750
Other conference income	<u>17,094</u>	<u>97,623</u>
	<u>1,039,834</u>	<u>865,103</u>
6. MEMBERSHIP FEES		
Term membership	26,876	47,434
Annual membership	<u>26,324</u>	<u>30,925</u>
	<u>53,200</u>	<u>78,359</u>
	2013	2012
	US\$	US\$
7. OTHER INCOME		
CFC management fees	32,793	98,221
Advertising income	5,081	13,991
Taste of harvest sponsorship	-	4,464
Foreign exchange gain	608	218
Reversal of extra provisions	18,379	-
Rent contribution by UCDA	16,200	-
Interest income	<u>19,558</u>	<u>11,318</u>
	<u>92,619</u>	<u>128,212</u>
	2013	2012
	US\$	Restated US\$
8. DIRECT COSTS		
Operating costs	17,950	119,764
Penalties	13,077	-
Depreciation & amortization	20,240	21,859
Rent	22,207	17,300
Audit fees	9,000	8,500
Other professional fees	5,210	4,750
Communication	3,482	2,533
Bank charges	1,770	2,382
Vehicle expenses	3,137	1,385
Sundry expenses	581	1,323
Bad debts written off	<u>17,874</u>	<u>-</u>
	<u>114,528</u>	<u>179,796</u>
	2013	2012
	US\$	US\$



9. STAFF COSTS

Salaries & wages	236,335	150,141
Other staff costs	<u>7,285</u>	<u>132,095</u>
	<u>243,620</u>	<u>282,236</u>

10. OTHER ADMINISTRATIVE EXPENSES

Regional operating costs	93,128	68,029
Dissemination and training	<u>-</u>	<u>5,510</u>
	<u>93,128</u>	<u>73,539</u>

11. PROGRAMS/ACTIVITY COSTS

CFC programme expenses	335,484	294,532
Conference/programme costs	135,828	41,904
Marketing and promotion	<u>425,097</u>	<u>399,831</u>
	<u>896,409</u>	<u>736,267</u>

2013

2012

Restated

US\$

US\$

12. SURPLUS BEFORE TAX

Surplus before tax is stated after charging:

Depreciation & amortization	20,240	21,859
Penalties	13,165	-
Bad debts written off	17,874	-
Rent - office premises provided by UCDA	16,200	-
Auditors' remuneration	<u>9,000</u>	<u>8,500</u>

And after crediting:

Rent contribution by UCDA	16,200	-
Net foreign exchange gain	<u>608</u>	<u>218</u>

13. TAX

a) Income tax expense

According to the Income Tax Act, Cap 340, under section 2(bb) and Practice Note Number URA/IT/PN 3/06, the Company could qualify as an exempt entity for tax purposes. However, the Act requires that the Company should apply and obtain a tax exemption certificate from Uganda Revenue Authority (URA). The Company has not yet obtained the tax exemption certificate from URA and no corporation tax charge and liability has been included in the financial statements. Management is confident that the Company will obtain the tax exemption certificate from URA and no liability will accrue to the Company. Management has also made an estimate of potential tax liabilities due to URA and has concluded that the entity has no taxable profits and therefore no liability is likely to accrue to the Company.

The Company has been audited twice by URA and all assessed liabilities were subsequently paid.



b) **Withholding tax on interest income from fixed deposits** 2,813 -

14. **PROPERTY AND EQUIPMENT**

	Computers & Equipment US\$	Furniture & fittings US\$	Machinery US\$	Motor vehicles US\$	Total US\$
Cost					
At 1 October 2011	48,889	13,722	18,574	46,000	127,185
Additions	9,322	-	-	-	9,322
Prior year adjustment	1,575	-	-	-	1,575
At 30 September 2012 (Restated)	59,786	13,722	18,574	46,000	138,082
Additions	5,028	-	-	-	5,028
Disposals	-	-	-	-	-
At 30 September 2013	64,814	13,722	18,574	46,000	143,110
Depreciation					
At 1 October 2011	45,699	13,299	16,839	11,500	87,337
Charge for the year	5,779	423	1,505	11,500	19,207
Prior year adjustment	2,652	-	-	-	2,652
At 30 September 2012 (Restated)	54,130	13,722	18,344	23,000	109,196
Charge for the year	5,241	-	230	11,500	16,971
At 30 September 2013	59,371	13,722	18,574	34,500	126,167
Net carrying amount					
At 30 September 2013	5,443	-	-	11,500	16,943
At 30 September 2012	5,656	-	230	23,000	28,886

15. **INTANGIBLE ASSET – ACCOUNTING SOFTWARE**

	2013 US\$	2012 US\$
Cost		
At 1 October	-	-
Additions	13,078	-
At 30 September	13,078	-
Amortisation		
At 1 October	-	-
Charge for the year	(3,269)	-
At 30 September	(3,269)	-
Net carrying amount	9,809	-

16. **HELD-TO-MATURITY FINANCIAL ASSETS**

Maturing within three months	815,554	-
Maturing after three months	-	511,252
	815,554	511,252

The movement in fixed deposits during the year is as follows:

At 1 October	511,252	-
Additions	1,621,502	503,835
Accrued interest	6,862	7,417
Payments on maturity	(1,324,062)	-
At 30 September	815,554	511,252



The Company's fixed deposits are held with Bank of Africa and Orient Bank.

The fixed deposit with Bank of Africa is for a period of one year from 26 March 2013 to 21 March 2014 and earning interest at a rate of 3%. The fixed deposit with Orient Bank is for a period of 6 months from 8 August 2013 to 8 February 2014 and earning interest at a rate of 4%.

Management believes the Company has the ability to hold the amounts to maturity.

	2013	2012
	US\$	US\$
17. OTHER RECEIVABLES AND PREPAYMENTS		
Programme receivables – amounts due from CFC	280,646	247,901
Advances to Chapters	54,463	74,167
Travel & staff advances.	7,495	5,231
Prepayments & other receivables	<u>27,577</u>	<u>2,199</u>
	<u>370,181</u>	<u>329,498</u>

Program receivables relate to expenditure incurred by the Company on the CFC project, which is pending re-imburement from CFC.

	2013	2012
	US\$	US\$
18. CASH AND BANK BALANCES		
Cash on hand	188	65
Cash at bank	<u>100,470</u>	<u>169,290</u>
	<u>100,658</u>	<u>169,355</u>

For the purpose of the statement of cash flows, cash and cash equivalents comprise of the above cash and bank balances.

	2013	2012
	US\$	US\$
19. STAFF GRATUITY		
At 1 October	21,430	23,661
Reversals during the year	(15,550)	-
Payments during the year	<u>-</u>	<u>(2,231)</u>
At 30 September	= <u>5,880</u>	<u>21,430</u>

The Company's policy until 31 March 2010 was to pay gratuity to staff as disclosed in note 2 (g). This policy was terminated effective 1 April 2010. The above amounts therefore represent the gratuity outstanding as at the reporting date.



	2013	2012	2011
	US\$	Restated	US\$
		US\$	
20. DEFERRED INCOME			
At 01 October	104,752	55,481	-
Income deferred during the year	76,557	83,015	71,518
Income released to the statement of comprehensive income	<u>(104,749)</u>	<u>(33,744)</u>	<u>(16,037)</u>
At 30 September	<u>76,560</u>	<u>104,752</u>	<u>55,481</u>

	2013	2012	2011
	US\$	US\$	US\$
21. ACCRUALS AND OTHER PAYABLES			
Member creditors and other payables	60,253	51,745	28,985
Accruals	<u>-</u>	<u>47,352</u>	<u>41,397</u>
	<u>60,253</u>	<u>99,097</u>	<u>70,382</u>

	2013	2012
	US\$	US\$
22. RELATED PARTIES		
Key management compensation & bonuses		
Short-term employee benefits		<u>218,510</u>
		<u>185,157</u>

23. PRIOR YEAR ADJUSTMENTS

The 2012 balances have been restated as follows:

	Note	As previously	Adjustment	As restated
		stated		
		US\$	US\$	US\$
<u>Statement of financial position</u>				
Deferred income	(a)	55,482	49,270	104,752
Property and equipment	(b)	29,963	(1,077)	28,886
Accumulated surplus	(a),(b)	<u>864,059</u>	<u>(50,347)</u>	<u>813,712</u>
<u>Statement of comprehensive income</u>				
Revenue	(a)	1,901,639	(49,270)	1,852,369
Direct expenses	(b)	177,144	2,652	179,796
Programs/activity costs	(b)	<u>737,842</u>	<u>(1,575)</u>	<u>736,267</u>

Secretariat Report



Dear Members.

It is my warm pleasure to present to you the secretariat, 2013 - 2018 AFCA strategic plan and activity report for the year October 2012 - September 2013.

Staff

As of 30th September AFCA Staff stood at 8:

- I. Mr. Kamau Samuel - Chief Executive
- II. Lillian Audo - Finance & Administration Manager
- III. Filtone Sandando – CFC/AFCA Project Manager
- IV. Catherine Kiwewesi - Accounts/Information Service Officer
- V. Maraka Martin – Programs Associate
- VI. Steven Ssemwanga – Office Assistant

Also AFCA, hired two new staff during this period;

- VII. Barbra Nafuna - Financial Accountant
- VIII. Sunny Katushabe - Team Assistant.

Office Relocation

In Dec 2012, AFCA moved the secretariat from its headquarters in Muyenga to Plot 4, Bazarabusa Drive, Bugolobi. Several modifications were made to convert the residential house into a functional working office space. Further modifications are planned for the next financial period.

Our sincere appreciation goes to the Uganda Coffee Development Authority for this donation.

Board Meetings

In the period under review AFCA held three board meetings in Kampala, Lilongwe and Bujumbura. The board meeting was well attended. At these meetings Board members reviewed the secretariat's management of the organization's programs and finances.

The meeting made resolutions and these were consistently filed with the Uganda Company House as required under the Companies Act.

AFCA Strategic Retreat

In the period in review, AFCA held a strategic planning retreat and review in Salima, Malawi. The event brought together board members and secretariat staff to discuss the strategic direction, vision, mission and objectives of the organization for the next three years 2014 - 2017.

In this event AFCA was able to develop a vision, mission and set of strategic objective to guide it through to the next three years.

The event was facilitated by Coach Africa.

Activity Report

The Activity report presented below will seek to focus on each of the four objectives set out for AFCA in its 2010 - 2013 Strategy.

1. *Develop and disseminate unique field intelligence on high quality coffee from Africa.*

National Taste of Harvest Competition

The ToH took place in 7 countries on diverse dates culminating in the RToH which took place at the 10th conference in Uganda in February. In general there was improvement in number of samples submitted and support from local industry for the event. There was also a competition for fine Robustas comprising 3 countries.

Country	Date	Number of samples	Venue	Highest Scores
Malawi	9 th November 2012	18	Blantyre	84.13
Tanzania	28 th November 2012	34 Arabica + 6 Robusta	Moshi	85.96
Kenya	30 th January 2013	76	Ruiru	88.82
Uganda	31 st January 2013	42 Arabica, 24 Robusta	Kampala	85.29
Congo DR	31 st January 2013	6 Arabica, 4 Robusta	Kampala	84.59
Ethiopia	6 th February 2013	79	Addis	93.79

Regional Africa Taste of Harvest (AToH)

The national Taste of harvest culminated into the Regional Taste of Harvest (RToH) which was held in Kampala on 13th February 2013. A total of 30 Arabica and 11 Robusta samples were cupped (Zambia was not represented while Ethiopia samples were excluded).

The Robusta Cupping event was lead by Head Judge Andrew Hetzel from CQI USA and a team of 7 experienced international R graders. The Arabica cupping event was presided over by Head Judges Trish Rothgeb (USA) and Gavin Gam (Australia) and a team of over 10 experienced international cuppers from all over the world.

African Taste of Harvest Portal

Following its launch, AFCA sort to use the TOH portal to release and market the scores of the Taste of Harvest competitions from the 7 countries. The portal captures and presents the unique and valuable data that AFCA collects on Africa's finest coffees through ToH and affords buyers better access to and understanding of the region's coffees.

The Portal was transferred to AFCA server from USAID Compete. We thank USAID COMPETE for assisting us in developing this portal and lending support during the onsite testing stages.





2. *Provide numerous channels through which to **link coffee producers and buyers** for their mutual business advantage.*

10th African Fine Coffees Conference and Exhibition.

The 10th AFCC & E was held in Kampala, Uganda from the 16th to 18th February 2013 at the Munyonyo Commonwealth Resort. The event drew over 900 participants over the three days from 350 companies and over 50 countries.

The conference offered a unique set of four coffee safari options to western and eastern Uganda, held the highly successful third sustainability forum, launched the first AFCA Institute lead Buyer Workshop, showcased Africa's finest coffees and top baristas, hosted amazing social events and provided informative sessions on the markets. The exhibition that faced a slight letdown because of a storm quickly picked up allowing business to continue.

We would like to thank the government of Uganda and Chapter for being highly supportive and excellent hosts during the entire event.

Special appreciation goes out to ICO Executive Director, Vice President of the African Development Bank, and US Ambassador who all recognized the untapped potential for Africa to fill the top shelves of the coffee consumer markets.

25th Annual SCAA Event, USA

AFCA participated at the 25th Annual SCAA Event in Boston. The event was a huge success with AFCA strongly able to market the upcoming coffee conference in Burundi.

SCAE World of Coffee Conference in Nice France.

AFCA participated at the 2013 SCAE World of Coffee Event in Nice France where it was able to secure a booth of 6 by 5 metres co-shared with its members; Rashid Modelina, Coopac, AFRIC and Intercafe.

At the booth members were able to meet with new buyers while networking with old ones.

3. *Provide relevant, accessible and unique coffee market information from production to sales*

10th AFCC & E Presentations & Workshops

Production and the Raising the Business Case for the African Coffee Farmers was the overriding theme of the Conference. Never has the concept been as pronounced as in this 10th AFCC & E. The general concession was that the market must now, more than ever, provide favorable prices to Africa farmers to provide incentive for a call for increased production. Failure to do so will escalate this growing uncertainty of the future of coffee growing in Africa over the next 20 years as farmers face increasing pressure from input price increase, real estate and competing crops.

During the conference, four presentations that stood out in particular sought looking at the four areas that Africa can fill the gaps and take advantage of this opportunity; World Shortage, Farmer mobilization, Abundance of Land in new areas, and Technology.

All presentations are currently available on the AFCA website - under the Members Resource Page.

African Fine Coffees Review Magazine

During this period AFCA released four magazines namely;

- i. Oct - Dec 2012: The Sleeping Giant Awakes



- ii. January - March 2013: A Celebration of Diversity at the Pearl”
- iii. April - June 2013: Taking on Africa - The Rise of the Coffee Artisans
- iv. July - September 2013: The Heart of Africa Comes Alive

AFCA will begin to deliver hard copies of the magazine to its members in the various chapters and countries

4. Develop industry leading training across the coffee value chain with a particular focus on farm level production

CFC Farmer Trainings

1411 farmers from Kabonera Coffee Association from Uganda were 4C verified during the period under review. This entails that the said group of farmers will be able to sell their coffee as 4C verified or sustainable coffee.

Other groups in other countries are progressing towards certification in Fairtrade and organic certification. To date, a total of 5610 farmers have been trained in the project of a target number of 5858 which is 95% of the total number

CFC Project is now undertaking to harness the power of ICT to develop the Certification portal to capture all certification information from around Africa the Region. The portal will capture coffee production, certification and marketing information.

Quality Cupping Training

CQI in collaboration with AFCA carried out Q grader trainings in Malawi, Tanzania, Uganda, Kenya and Ethiopia and a regional R grader training and certification that attracted participants from Uganda, Tanzania, Congo DR and Cameroon. In addition 11 new Q graders were upgraded to instructor level in 4 day training after the conference. These were from Malawi (2), Tanzania (1), Ethiopia (1), Uganda (2), Kenya (2), Burundi (2), and Rwanda (1). This brings the total number of Q instructors in the AFCA region to 23.

Barista Training (Malawi)

From the 19th to 21st March 2013 the Africa Coffee Institute, held a national Barista training for its members in Mzuzu, Malawi. The trainings attracted 17 participants of which 15 came from the Mzuzu Coffee Planters Corporative Union Limited. The lead trainer was Teija Lublinkhof who is currently chairperson of the Zambia Coffee Growers Association, a Licensed Q Grader and WBC certified Judge.

AFCA Members as at 30th Sept 2013

COUNTRY	ORGANISATION / COMPANY
BELGIUM	ANABE Sprl
BURUNDI	African Promotion Company
BURUNDI	ARFIC
BURUNDI	Armajaro Burundi
BURUNDI	C & A Business
BURUNDI	CAFEX
BURUNDI	COCOCA
BURUNDI	Coffee Growers Confederation / CNAC
BURUNDI	Cofico SA.
BURUNDI	CONILCO
BURUNDI	INTERCAFE BURUNDI
BURUNDI	Kahawa Link Company
BURUNDI	Sogestal Kirimiro
BURUNDI	Succam Ngowebowa
BURUNDI	Webcor Burundi SA
CANADA	Level Ground Trading Ltd
DEMOCRATIC REPUBLIC OF CONGO (DRC)	Coffee Lac (Planoki Sprl)
DEMOCRATIC REPUBLIC OF CONGO (DRC)	Domaine de Katale
DEMOCRATIC REPUBLIC OF CONGO (DRC)	Ets. Tsongo Kasereka
DEMOCRATIC REPUBLIC OF CONGO (DRC)	Office National du Café
DEMOCRATIC REPUBLIC OF CONGO (DRC)	Plantations de Motando
DEMOCRATIC REPUBLIC OF CONGO (DRC)	RAEK
DEMOCRATIC REPUBLIC OF CONGO (DRC)	UGEAFI
DEMOCRATIC REPUBLIC OF CONGO (DRC)	Soprocopiv
ETHIOPIA	Abbahawa Trading Ltd
ETHIOPIA	Adulina Coffee Exporter PLC
ETHIOPIA	Alfoz PLC.
ETHIOPIA	Alpha Trading Partners PLC.
ETHIOPIA	BNT INDUSTRY AND TRADING PLC
ETHIOPIA	Daye Bensa Coffee Export Plc
ETHIOPIA	ETHIOPIAN COFFEE EXPORTERS' ASSOCIATION
ETHIOPIA	GAWT International Business P.L.C.
ETHIOPIA	GMT Industrial PLC
ETHIOPIA	Green Coffee Agro Industrial PLC.
ETHIOPIA	Green Gold Coffee Ethiopia Plc
ETHIOPIA	HAILESLASSIE AMBAYE INDUSTRIAL PLC
ETHIOPIA	LATA Agri Export
ETHIOPIA	MOHAMMED LALO IMPORT & EXPORT
ETHIOPIA	MOPLACO Trading Company Limited
ETHIOPIA	Mullege PLC
ETHIOPIA	Oromia Coffee Farmers Cooperative

COUNTRY	ORGANISATION / COMPANY
ETHIOPIA	Rayan Investments
ETHIOPIA	Sidama Coffee Farmers Co-operative Union
ETHIOPIA	TESTI TRADING PLC
ETHIOPIA	Tracon Trading PLC
ETHIOPIA	Wonberta General Import & Export
ETHIOPIA	Yirgacheffe Coffee Farmers Co-operative Union Limited
GERMANY	4C Association
GERMANY	DEG - Deutsche Investitions -und Entwicklungs Gesellschaft NBH
INDIA	Marshall - Fowlers India (P) Ltd
ITALY	Brambati Spa.
JAPAN	Japan External Trade Organisation (JETRO)
JAPAN	S. Ishimitsu & Company Limited
KENYA	Africert
KENYA	Africoff Trading Company Limited
KENYA	Armajaro East Africa
KENYA	BASF EA Ltd
KENYA	Bollore Africa Logistics (K) Ltd
KENYA	BrazAfric Enterprises Limited
KENYA	C. Dorman (K) Limited
KENYA	CIMBRIA (East Africa) Limited
KENYA	Coffee Board of Kenya (CBK)
KENYA	Coffee Development Fund
KENYA	Coffee Management Services Limited
KENYA	Coffee Research Foundation (CRF)
KENYA	Fairview Coffee Estates Limited
KENYA	Gold Rock International Limited
KENYA	Grainpro Inc.
KENYA	Jungle Estates Limited
KENYA	Kakuyuni Farmers Cooperative Society
KENYA	Kenya Co-operative Coffee Exporters Limited
KENYA	Kenya Nut Company / Thika Coffee Mills Limited
KENYA	KOFINAF Coffee Company Limited
KENYA	Muramuki Farmers Co-op Society Ltd
KENYA	Nairobi Java House
KENYA	Ndumberi Coffee Growers Cooperative Society Ltd
KENYA	Neumann Gruppe (East Africa)
KENYA	Rianjagi FCS Ltd
KENYA	Sangana Commodities Limited
KENYA	Sasini Tea & Coffee Limited
KENYA	Solidaridad Eastern & Central Africa Expertise Centre
KENYA	Sondhi Trading Limited

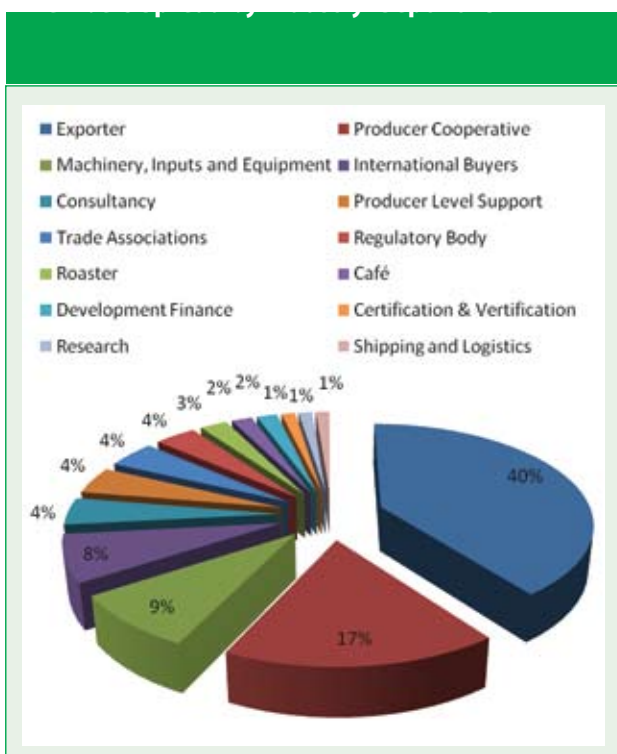


KENYA	Syngenta (East Africa) Limited
COUNTRY	ORGANISATION / COMPANY
KENYA	Taylor Winch Coffee (Kenya) Limited
KENYA	TechnoServe, Kenya (Coffee Initiative)
KENYA	Tekangu FCS Ltd
KENYA	Tropical Farm Management (Kenya) Limited
MALAWI	Coffee Association of Malawi (CAMAL)
MALAWI	Makandi Tea & Coffee Estates Limited
MALAWI	Mzuzu Coffee Planters Co-operative Society
MALAWI	RWJ Wallace Limited
MALAWI	Sable Farming Company Limited
NETHERLANDS	J. Wolff & Company B. V.
NETHERLANDS	Utz Certified
RWANDA	CEPAR
RWANDA	COOPAC, Rwanda
RWANDA	National Agricultural Exports Development Board
RWANDA	Rwacof Exports SARL
RWANDA	Rwanda Trading Company
RWANDA	SNV, Rwanda
RWANDA	Starbucks Coffee Company
SIERRA LEONE	Commodity Market Monitoring Unit
SOUTH AFRICA	Bean There Coffee Company (Pty) Limited
SOUTH AFRICA	CINMARK ONE (PTY) LIMITED / TRIBECA
SOUTH AFRICA	CIRO Beverage Solutions (Pty) Limited
SOUTH AFRICA	I & M Smith
SOUTH AFRICA	Liquid Starlight LLC
SOUTH AFRICA	Ned Bank Capital Markets Division
SOUTH AFRICA	The Caturra Coffee Company
SOUTH AFRICA	W. M. Cahn (PTY) Limited
SOUTH KOREA	ALMACIELO
SOUTH KOREA	Daewon GSI Company Limited
SWITZERLAND	Mexim SA
SWITZERLAND	Nestle SA
SWITZERLAND	Schluter SA
SWITZERLAND	Sucafina SA
TANZANIA	Café Africa Tanzaina
TANZANIA	Amir Hamza (Tanzania) Limited
TANZANIA	Association of Kilimanjaro Specialty Coffee Growers (AKSCG) / Kilicafe Limited
TANZANIA	Burka Coffee Estates Ltd
TANZANIA	Dan & Associates Enterprises Limited
TANZANIA	Finca Estate
TANZANIA	Kagera Co-operative Union (KCU)
TANZANIA	Karagwe District Co-operative Union (KDCU)

TANZANIA	Karagwe Estates Ltd
COUNTRY	ORGANISATION / COMPANY
TANZANIA	Kilimanjaro Plantations Limited
TANZANIA	Liborius Gehrken (Africa) Limited
TANZANIA	Mambo Coffee Company Limited
TANZANIA	Mawenzi Coffee Exporters
TANZANIA	Mbozi Coffee Curing Company Limited
TANZANIA	Msumbi Estates Limited
TANZANIA	Nitin Coffee Estates Limited
TANZANIA	Olam Tanzania Limited
TANZANIA	Rafiki Coffee Limited
TANZANIA	Shangri - La Estate Limited
TANZANIA	Tanzania Coffee Association (TCA)
TANZANIA	Tanzania Coffee Board (TCB)
TANZANIA	Tanzania Coffee Research Institute (TaCRI)
TANZANIA	Tembo Coffee Company
TANZANIA	Tutuuze Kahawa Ltd
UGANDA	Africa Coffee Academy
UGANDA	Altimo Uganda
UGANDA	Café Africa Uganda
UGANDA	Export Trading Company Ltd
UGANDA	Great Lakes Coffee Company Limited
UGANDA	Hanns R. Neumann Stiftung Africa Ltd
UGANDA	Ibero (Uganda) Limited
UGANDA	Job Coffee Limited
UGANDA	Kampala Domestic Stores (KDS)
UGANDA	Kawacom Uganda Limited
UGANDA	Kyagalanyi Coffee Limited
UGANDA	Lakeland Holdings Limited
UGANDA	LD Commodities
UGANDA	Making it Happen Ltd
UGANDA	National Union of Coffee Agribusinesses and Farm Enterprises (NUCAFE)
UGANDA	Quality Procurement Services Limited
UGANDA	Sacof (U) LTD
UGANDA	Savannah Commodities Company Limited
UGANDA	Spedag Interfreight Uganda Ltd
UGANDA	Star Café Limited
UGANDA	Surrendra Korechea
UGANDA	Ugacof Limited
UGANDA	Uganda Coffee Development Authority (UCDA)
UGANDA	Uganda Coffee Farmers Alliance
UGANDA	Uganda Coffee Federation
UNITED ARAB EMIRATES	Coffee Planet LLC
UNITED ARAB EMIRATES	Easternmen & Co
UNITED KINGDOM	Equatorial Traders Ltd



USA	Bunn Corporation
COUNTRY	ORGANISATION / COMPANY
USA	Coffee Quality Institute (CQI)
USA	Diedrich Manufacturing Inc.
USA	RASHID MOLEDINA & CO (MSA) LTD
USA	Salt Spring Coffee/Mircob Resources Inc
USA	Specialty Coffee Association of America (SCAA)
YEMEN	Bani Murrah Agricultural Co-operative
YEMEN	Talook Charity Association for Development of Rural Women
YEMEN	Thi - Nakheb Multi Purpose Agricultural Co-operative
ZAMBIA	Coffee Talk
ZAMBIA	Marika Coffee Roastery
ZAMBIA	Mubuyu Farms Limited
ZAMBIA	Munama Farm
ZAMBIA	Northern Coffee Corporation Limited
ZAMBIA	Terranova Farms Limited
ZAMBIA	Zambia Coffee Growers Association (ZCGA)

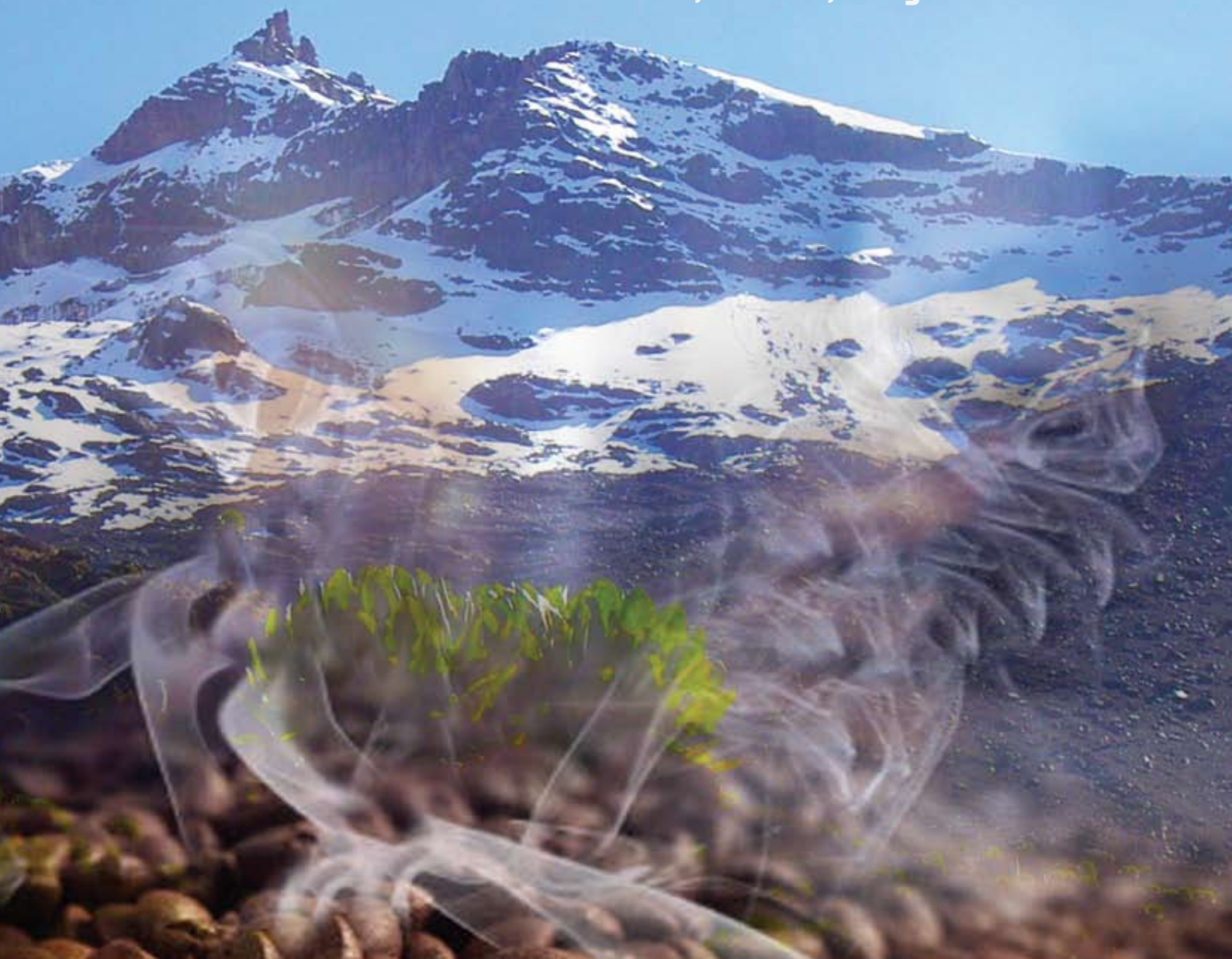




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